



FACILITATION SERVICES: CREATE ALIGNMENT WITH DIVERSE STAKEHOLDERS & COMPLEX ISSUES

Are you tired of rambling meetings that don't meet the objective or finish the agenda? Are you struggling to reach consensus with diverse or disparate stakeholders on complex issues? Are hidden agendas derailing alignment? Do people agree and do something different outside the room?

Research shows that middle managers spend about 35% of their time in meetings, and in upper management, it is often a whopping 50%. What's worse is that up to 50% of meetings are considered a waste of time.

Effectively planned and orchestrated high stakes meetings ensure that intended outcomes are achieved for good, regardless of how complex the issues are or how divergent the stakeholders. We have facilitated thousands of meetings globally at every level, from executive retreats and business planning, to helping teams find their groove. Whether it's aligning around a future state or customer experience, building a strategy, brainstorming new products, conference facilitation or project management, LeaderShift meetings are designed and lead to get results.

We create alignment so you can achieve your objectives through more effective meetings.

Innovative Meeting Design

Having executed thousands of high stakes meetings, we leverage our expertise to prepare for and design the best meeting experience to maximize engagement and alignment.

Facilitation Experts

Our masters level facilitators have deep experience leading difficult and/or divergent personalities, cultures and reacting on the fly to challenging dynamics and shifting objectives.

Immediately Applicable Tools

We've tested 100's of tools and our meetings and workshops are outfitted with the most practical yet effective ones.

As an leader, you know the power of a well-executed meeting or off-site and the risks and cost of the alternative. Depending on your audience, goals, and time frame, our senior facilitators will work with you leveraging an array of creative approaches to help you create an extraordinary experience. Our approach to design and facilitation is unique and custom to your organization. We offer facilitation services:

- Corporate Off-Sites
- Leadership Alignment
- Team Building Events
- High Stakes Meetings
- Leadership Conferences
- Board Meeting Facilitation
- Interactive Conference Facilitation
- Partnering Sessions

LeaderShift Insights®, Inc. is a consulting firm with extensive experience aligning people and organizations to thrive in the face of change at some of the most successful and recognized brands in the world. We provide expertise in aligning and developing organizations and leaders at all levels, identifying and driving the capabilities needed to drive strategy, enabling sustainable change, and managing and developing talent to help you drive breakthrough results.

EXPECTED OUTCOMES

- Greater efficiency and productivity
- Increased participant engagement
- Higher levels of buy-in
- Better group decision-making
- Shared ownership of results
- Enables full participation, including leader
- Ensures best use of participants time
- Fosters greater teamwork and collaboration
- Offers neutral, third-party objectivity

Recent Studies Show:

- Up to half of all corporate meetings are considered a waste of time
- 91% of people acknowledge that they daydreamed during meetings
- 73% did other work in meetings
- 28% of meetings include the wrong people or include folks who just should not be there
- Over half of executive off-sites are considered unproductive